



WAVGroup.com

	iBuyer Purchase of home
Purchase Price from Seller	\$335,000
Estimated iBuyer Fee (6.2%)	\$20,770
Estimated Repairs	\$1,500
Total Estimated Fees & Repairs	\$22,270
Estimated Seller Cash at the Table	\$312,730

	iBuyer as Seller
Sold Price	\$361,000
Estimated Title & Closing	\$2,580
Deed Transfer Doc Stamp Tax	\$2,527
Real Estate Commission (Sell side only 3%)	\$10,830
Estimated Prorated Taxes	\$1,635
Total Estimated Closing Costs	\$17,572
Total Estimated Net Seller Cash	\$343,428

	iBuyer Gross Revenue
Estimated Net Seller Proceeds	\$343,428
Estimated Cash for the Home	\$312,730
Total Estimated Profit	\$30,698

	Original Owner as Seller with RE professional
Sold Price	\$361,000
Estimated Title & Closing	\$2,580
Deed Transfer Doc Stamp Tax	\$2,527
Real Estate Commission (Sell side only 6%)	\$21,660
Estimated Prorated Taxes	\$1,635
Total Estimated Closing Costs	\$28,402
Total Estimated Net Seller Cash	\$332,598

	Original Seller Lost \$\$ Opportunity in Selling for Convenience
Total Estimated Net Seller Proceeds	\$332,598
Total Estimated Cash from iBuyer	\$312,730
	\$19,868